Metra

Kick-off Meetings

SETUP THE PROJECT FOR SUCCESS

STADLER

Project Kick-off – 6/19/24

Topic	Presenter	Time
Introduction Round Metra & Stadler	Stadler / Metra	01:00pm
Introduction of Metra	Metra	01:20pm
Introduction of Stadler US	Stadler	01:30pm
New Schedule	Metra	01:40pm
Stadler’s Metra Project Outline	Stadler	01:45pm
Challenges of the Schedule	Stadler	02:10pm
Break		02:45pm
Stadler’s Proposal on Formal Communication Procedures, Reporting Channels	Stadler	03:00pm
Questions about Contract, Tech. Spec., CDRL, Schedule, Collaboration etc.	Stadler	03:30pm
End		04:00pm

02

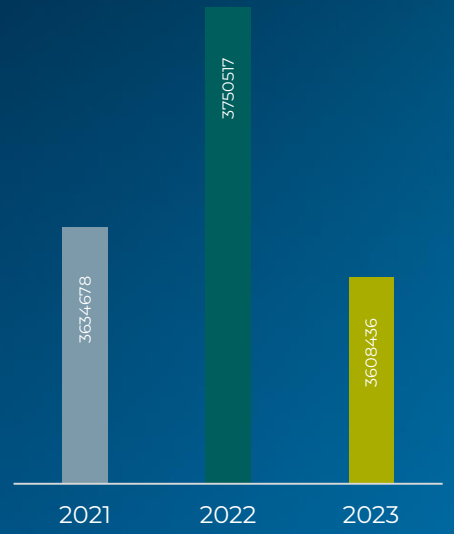
Stadler US

Overview

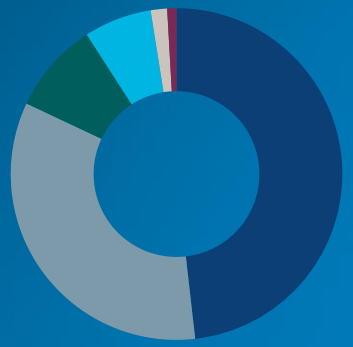
Stadler Rail Group

2023 Results at a Glance

Net revenue
In thousands of CHF



Net revenue by geographical market



- Germany, Austria, Switzerland
- Western Europe
- Eastern Europe
- America
- CIS
- Rest of the World

24.4

Order Backlog in CHF Billion
Previous Year: 22.0

5.1%

EBIT Margin
Previous Year: 5.5%

138.6

Net profit in CHF million
Previous Year: 75.1

6.8

Order Intake in CHF Billion
Previous Year: 8.6

37,159

Registered shareholders as at 31 December 2023
Previous Year: 38,943

183.3

EBIT in CHF million
Previous Year: 205.1

13,944

Employees Worldwide
Previous Year: 13,431

More than 9800 units sold in 43 countries

36 SMILE

2365 FLIRT / WINK

553 KISS

948 Tailor-made (multiple units / locomotives / cars)

2480 Locomotives

155 Wagon

782 METRO

1725 LRV

497 Regional rail shuttle

611 GTW

Stadler Rail Group

Divisions 2024

Switzerland

– Bussnang

– Rheintal

– Salt Lake City (US)

Signaling

– Wallisellen (Switzerland)

Germany

– Pankow

– Chemnitz

Central Europe

– Siedlce (PL)

– Prague (CZ)

– Minsk (BY)

Spain

– Valencia

– ERION

– ERION (FR)

Components

– Winterthur

– Biel/Bienne

– Szolnok (HU)

– Środa (PL)

Service

– Algeria
– Denmark
– Germany
– Finland
– France
– Italy
– Netherlands
– Norway
– Austria
– Poland
– Portugal
– Russia
– Serbia
– Sweden
– Switzerland
– Spain
– Turkey
– UK
– Hungary
– USA

Employees Worldwide: 13,944

Stadler Rail in the United States

Stadler Rail Group & Stadler US

Stadler Rail Group

Revenue:	**3.8 billion USD**
Employees:	**13,000+**
Locations:	**15 all over the world**
Established:	**1942**

Stadler US

Employees:	**500**
Facility Size:	**300,000+ sq ft**
Established:	**2016**
Projects in progress:	**8: Caltrain, DART, USU, Caltrans, Caltrain EMU, Caltrain BEMU, MARTA, & Metra**

Over 9,800 trains sold all over the world

Timeline and Map

Projects in North America

1 20 GTW NJT

2002

2 6 GTW CMTA

2007

3 11 GTW DCTA

2011

4 8 GTW eBART

2016

5 4 GTW CMTA

2017

6 10 Custom Coaches Rocky Mountaineer

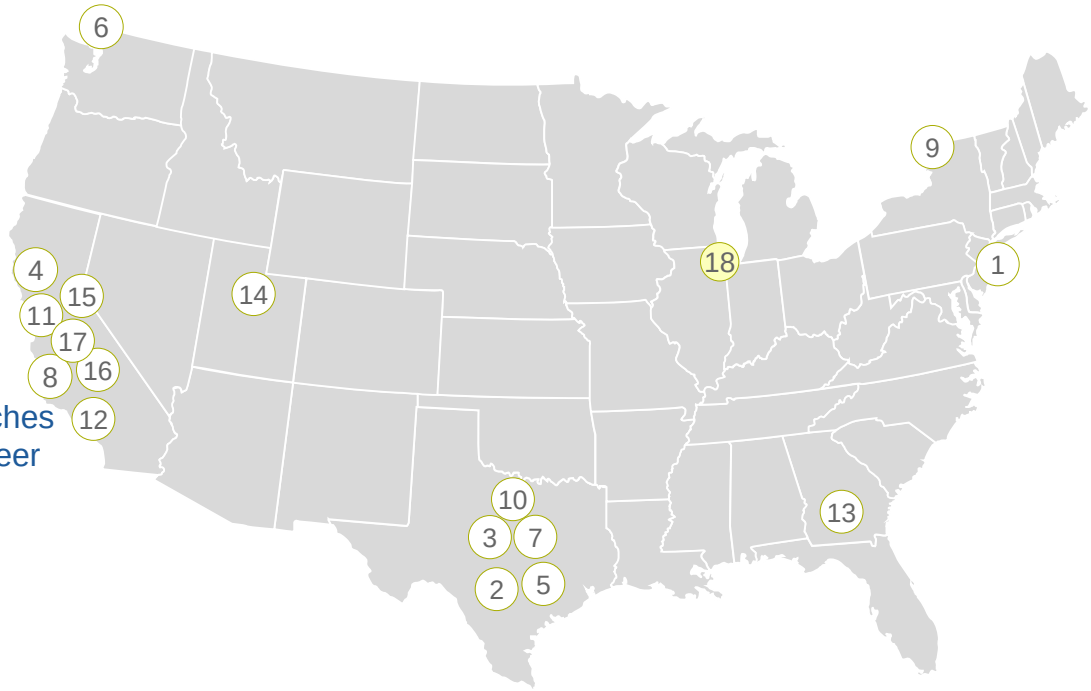
2018

7 8 FLIRT TEXRail

2019

8 3 FLIRT SBCTA

2020



9 7 FLIRT Ottawa

2022

10 8 FLIRT DMU

2022 - 2023

11 23 KISS Caltrain

2021 - 2026

12 1 H_2 FLIRT SBCTA

2024

13 56 METRO MARTA

2024 - 2029

14 1 FLIRT USU

2025

15 1 KISS Caltrain Option BEMU KISS

2027

16 10 Caltrans H_2

2027- 2028

17 4 KISS Caltrain

2027-2028

18 8 FLIRT BEMU Metra

2028

Stadler Rail in the United States

Our Products in an Overview

FLIRT

Propulsion Systems:
- Battery
- Hydrogen
- Diesel
- Overhead Catenary

Seating Capacity – up to 480

Customizable Platform Height

KISS

Propulsion Systems:
- Diesel
- Overhead Catenary
- Battery

Seating Capacity – up to 800

Customizable Platform Height

METRO

Propulsion Systems:
- Battery
- Overhead Catenary

Seating Capacity – up to 350

Customizable Platform Height

LIGHT RAIL VEHICLES

Propulsion Systems:
- Overhead Catenary
- Off wire capabilities

Seating Capacity – up to 140

Customizable Platform Height:
- High Floor
- Low Floor
- 70 – 80% Low Floor

TAILOR MADE

Options:
- Cog Rail
- Coaches
- Shunting Locomotives
- Research & Development Projects

Stadler Rail Services (SRS)

- Full Service – Comprehensive maintenance
- TSSSA – Tailored service support
- Spare part management
- Modernization – Upgrade of existing vehicles
- Overhaul of vehicles and components
- Repair of vehicles
- Digital solutions – Remote monitoring and condition based maintenance

Stadler Signaling

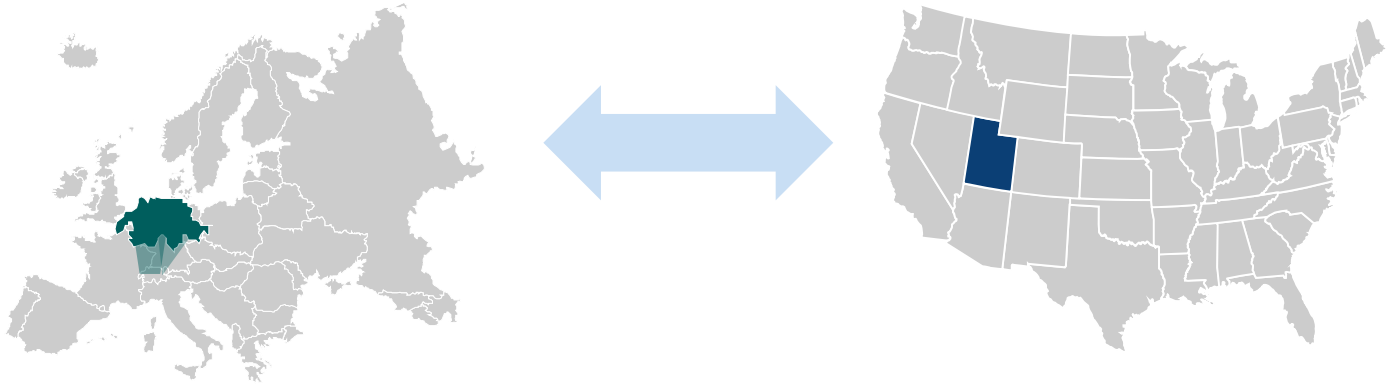
- ETCS – EU Train Control System
- CBTC – Comm. Based Train Control
- ATO – Automated Train Operation
- Anti-Collision
- PZB & FRED – On Board & Wayside
- Interlocking – Control and Safety
- Subsystems
- Dynamic Passenger Information
- Services
- Smart Object Controller
- Field Elements

Stadler US Invests in Future Generations

TRAC – YOUTH APPRENTICESHIP PROGRAM

- Started in 2019 as the first apprenticeship program in Utah
- First class graduates in summer 2022
- Based on the Swiss model
- Program begins in senior year of high school
- Official associates degree from SLC Community College plus job-based education

KNOWLEDGE EXCHANGE SWITZERLAND AND USA



HOW IT WORKS

- Employees in various areas train with teams in Switzerland to learn and bring this knowledge back to their teams in the US
- Colleagues from Stadler locations around the world spend extended periods of times at Stadler US to teach or gain knowledge from here

WHAT WE GAIN IN ADDITION TO KNOW-HOW

- Vast cultural exchange throughout all areas of the company as well as knowledge transfer
- Establishing of international network for employees and departments

PROUD TO PARTNER WITH

SALT LAKE CITY SCHOOL DISTRICT Your Best Choice · SLCC · SALT LAKE EDUCATION FOUNDATION · Utah Governor's Office of Economic Development

03

Stadler’s Metra Project Outline

Eight Trainsets of 2-car battery FLIRT with options for additional eight 3- to 4-car Trainsets

Summary of Program & Train Specifications

Train Specifications

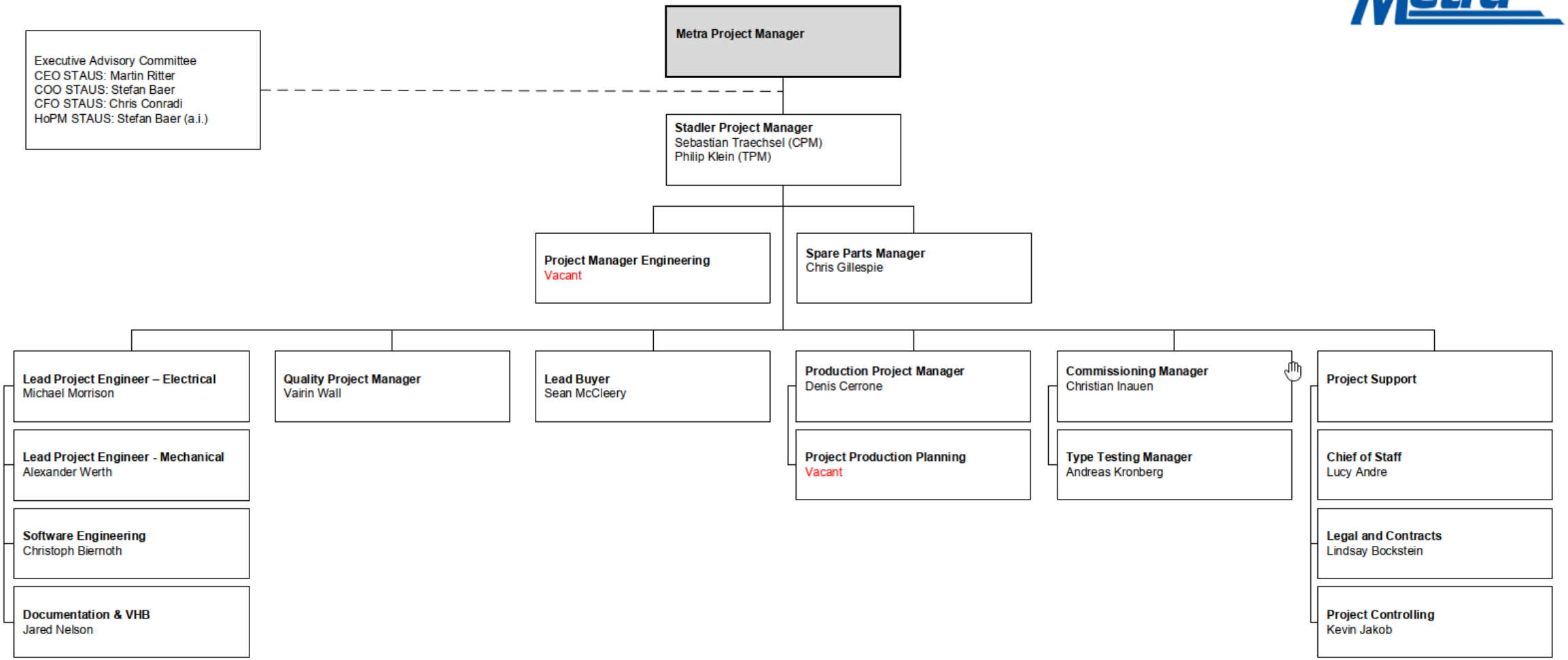
Type	FLIRT BEMU 2-Car
Max Speed	79 mph
Axle Arrangement	Bo'+2'2'+Bo'
Power	1 MW at wheel
Charging System	DC Fast Charging Separate Contract
Size of Train	L 170' W TBD

Program Overview

Customer	Metra
Award	February, 22nd 2024
Notice to Proceed	June 4th, 2024
Due Date	June 2028
Base Order	8 x FLIRT 2-cars
Options	8 x FLIRT 2-cars with optional Up to 16 x 3rd car (w/o toilet) Up to 16 x 4th car (with toilet)

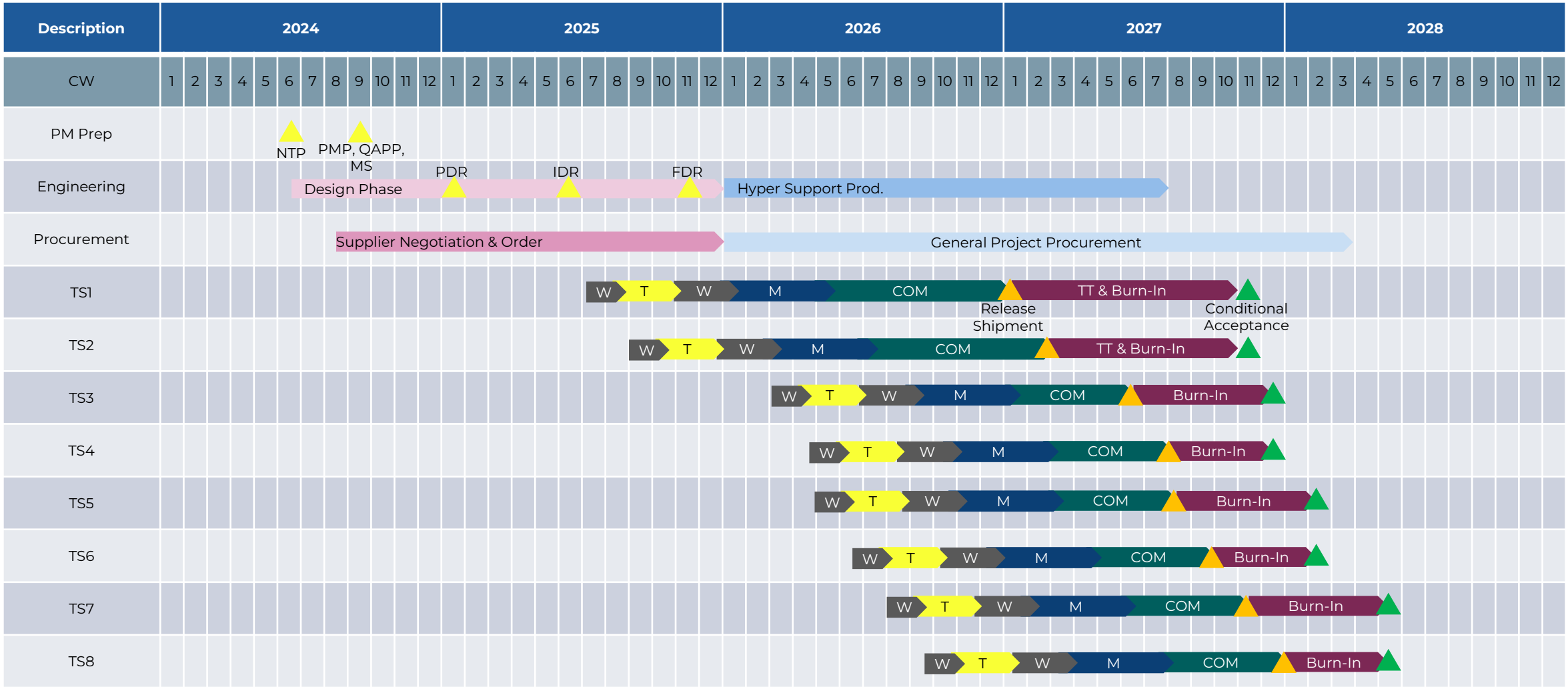
Organizational-Chart

L-4608 Metra Project Organization Chart



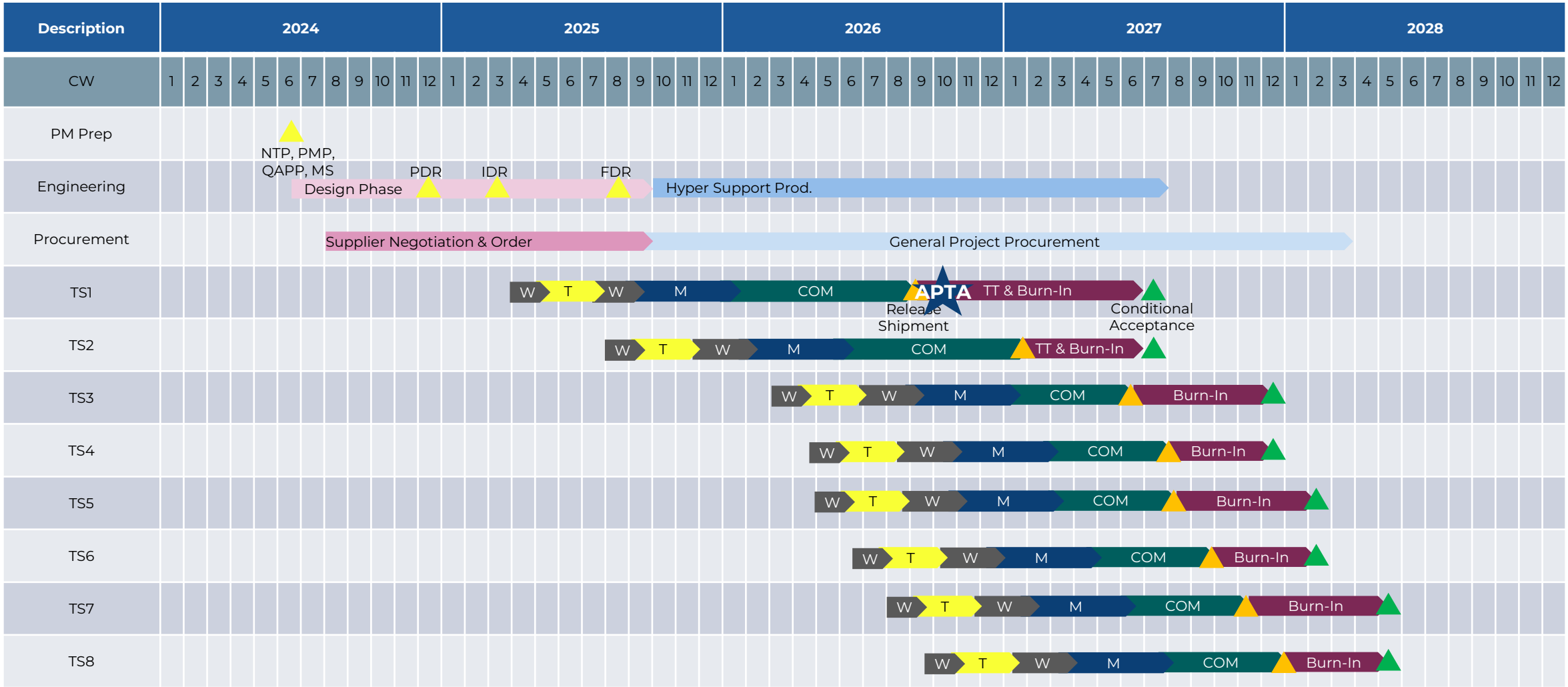
Stadler's Metra Project Outline

Program Schedule – Original

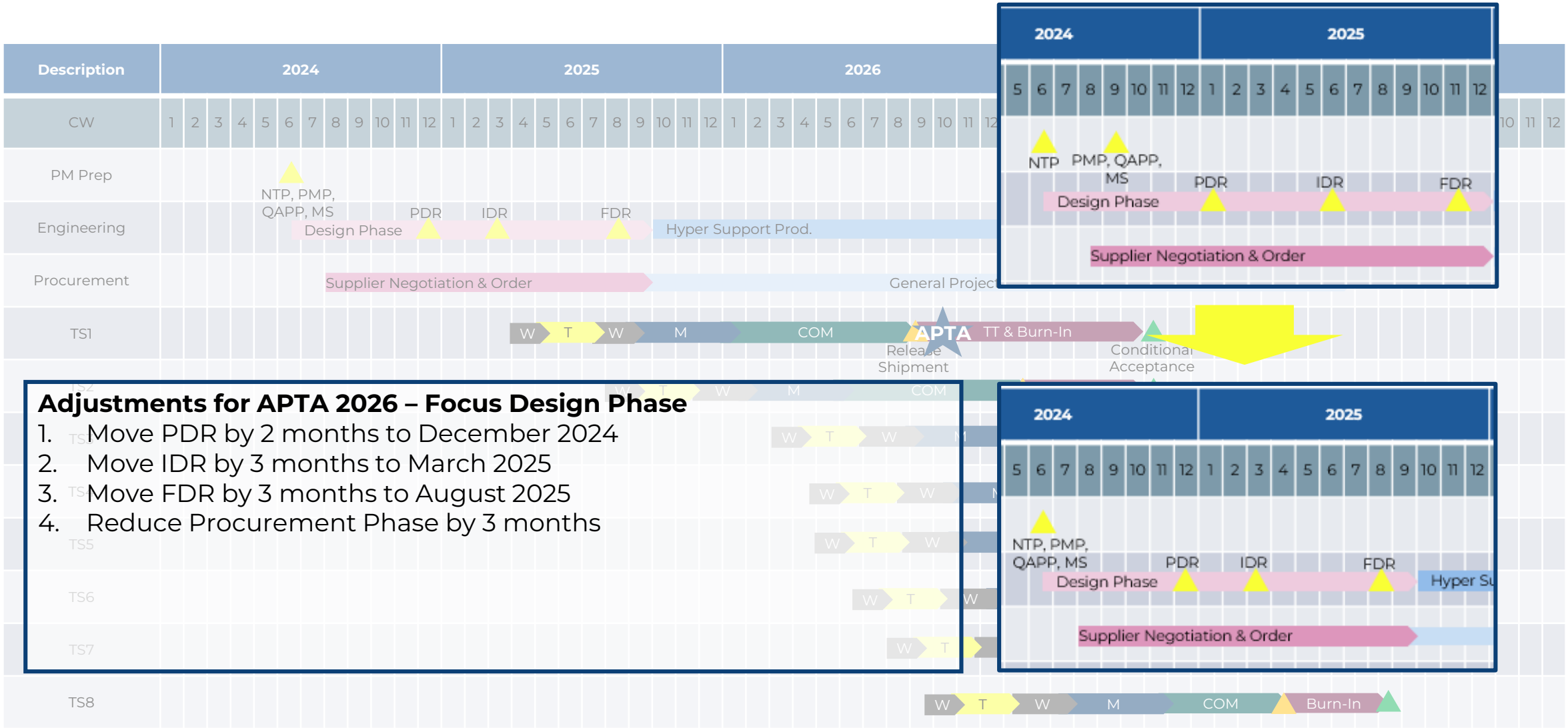


Stadler's Metra Project Outline

Program Schedule – FLIRT Running @ APTA



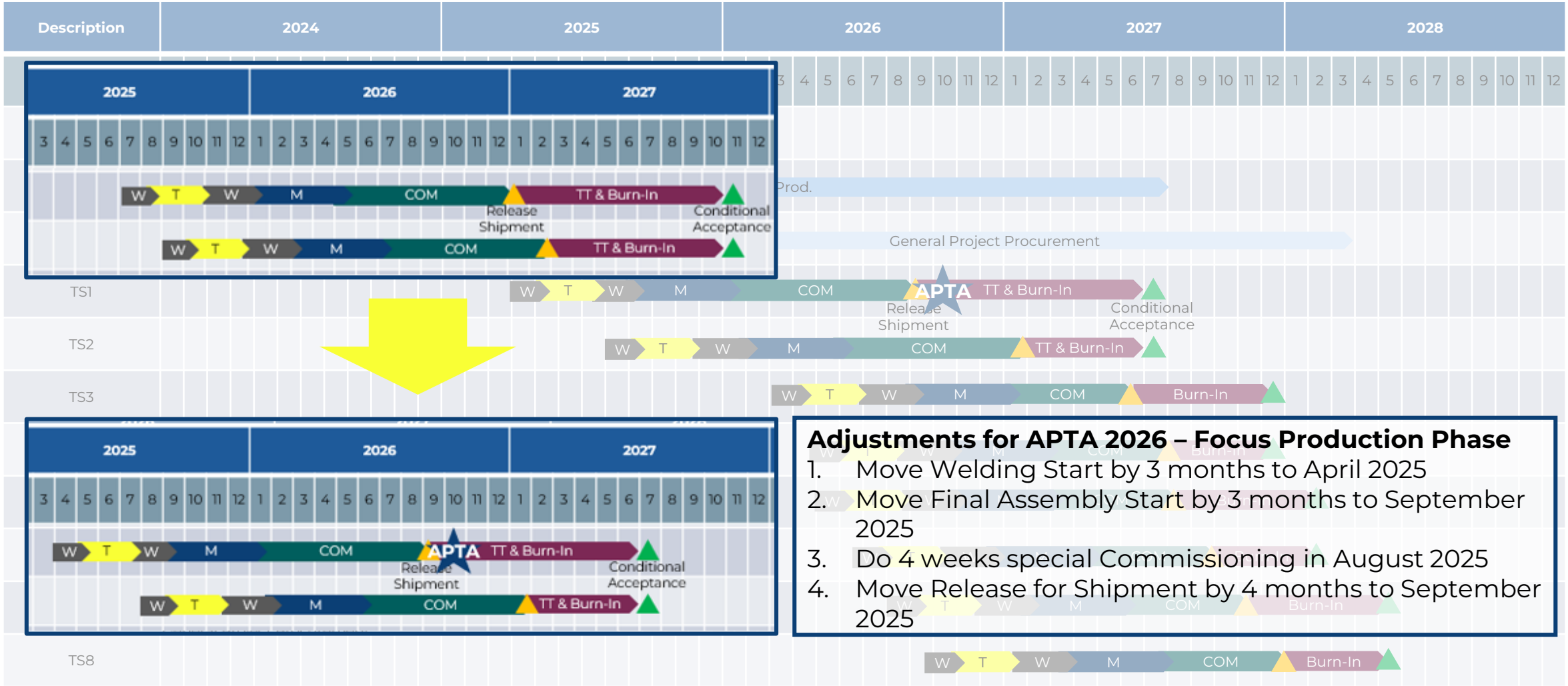
Program Schedule – FLIRT Running @ APTA



Adjustments for APTA 2026 – Focus Design Phase

1. Move PDR by 2 months to December 2024
2. Move IDR by 3 months to March 2025
3. Move FDR by 3 months to August 2025
4. Reduce Procurement Phase by 3 months

Program Schedule – FLIRT Running @ APTA



Adjustments for APTA 2026 – Focus Production Phase

1. Move Welding Start by 3 months to April 2025
2. Move Final Assembly Start by 3 months to September 2025
3. Do 4 weeks special Commissioning in August 2025
4. Move Release for Shipment by 4 months to September 2025

Challenges for the Schedule APTA 2026

Workshop Collection

ENGINEERING
- Positive that it is an of-the-shelf product
- Battery Design
- Give dates early to Metra to expedite schedule
- FAI schedule has to be defined early

PROCUREMENT
- Lead Time has to be managed carefully

PRODUCTION
- ...

TESTING
- Transportation to APTA can take up to 3-4 Weeks
- Infrastructure for TT is in place at Chicago

OPERATING
- Define operation and revenue service schedule after testing experiences
- Define interface of charging structure
- Shunting of the grading crossings

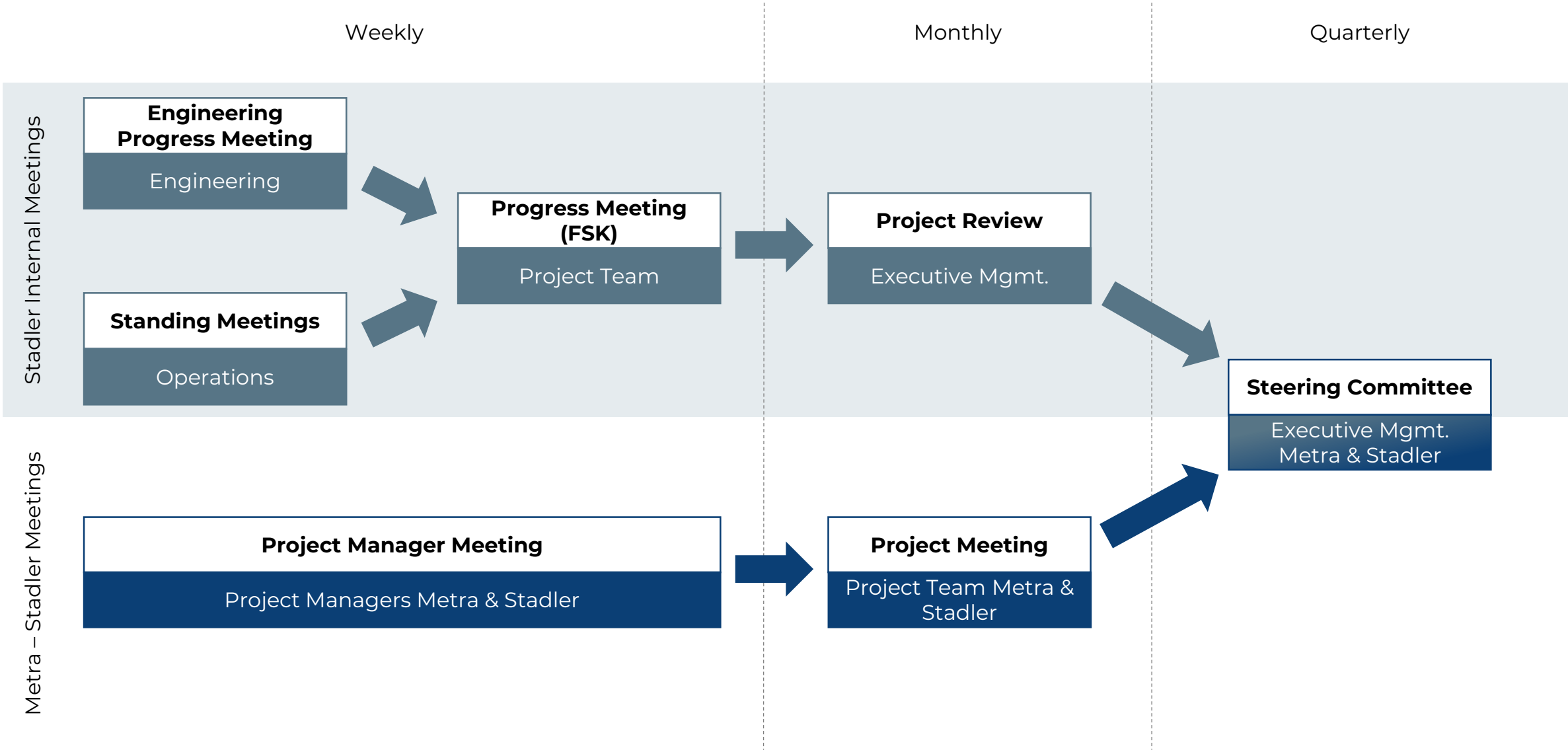
04

Formal Communication Procedures, Reporting Channels

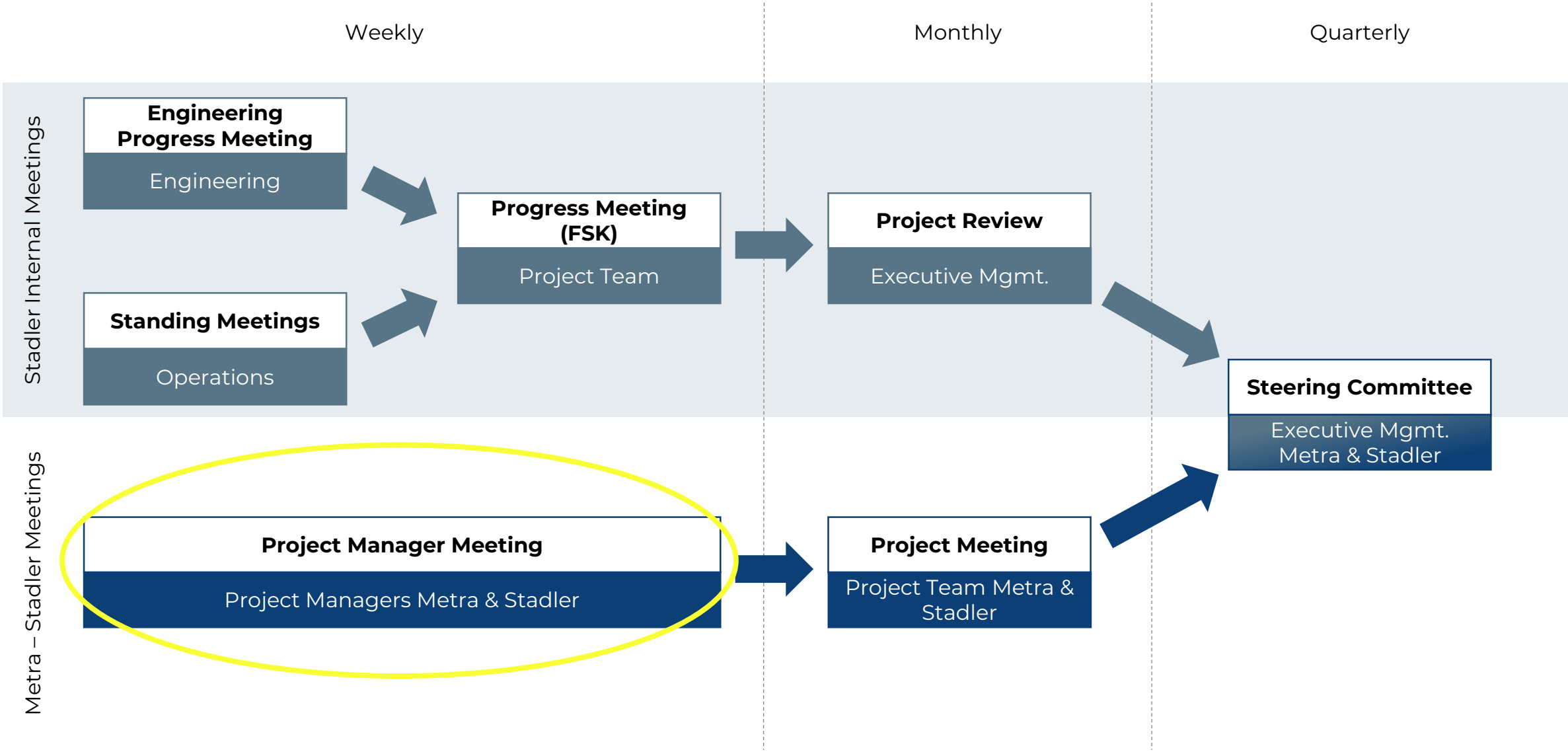
Meeting Schedule and Structure, Regular Reporting & Letters and Filing Tools

Formal Communication Procedures, Reporting Channels

Meeting Structure



Meeting Structure

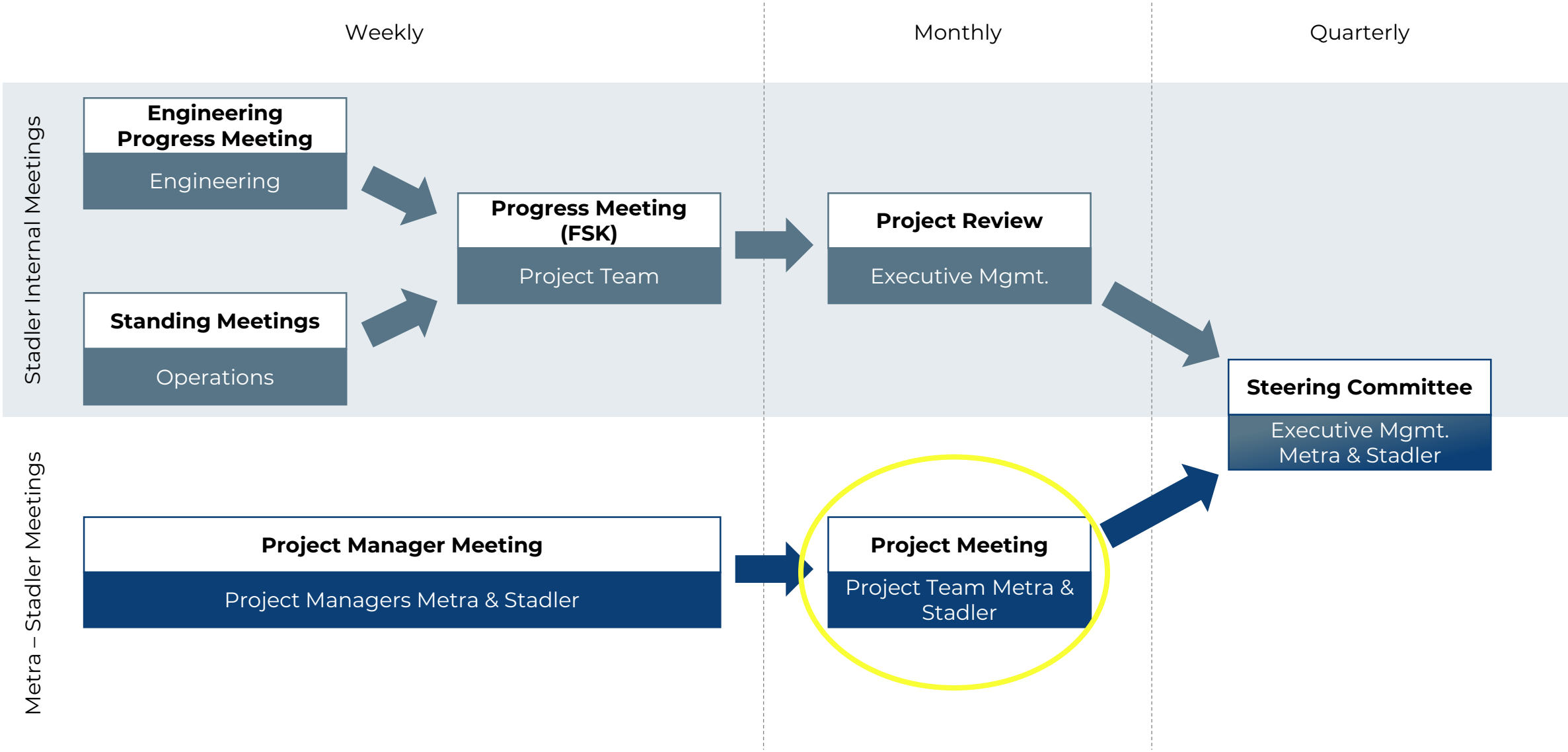


Project Manager Meeting – Metra & Stadler

What	Frequency	Participants	Agenda
Project Manager Meetings	Weekly	• Metra PM • Metra project engineer • Stadler CPM **(host)** • Stadler TPM	1. Open to current relevant topics 2. Review Q&A Sheet

Decision to be made: Starting in July – what day of the week?

Meeting Structure

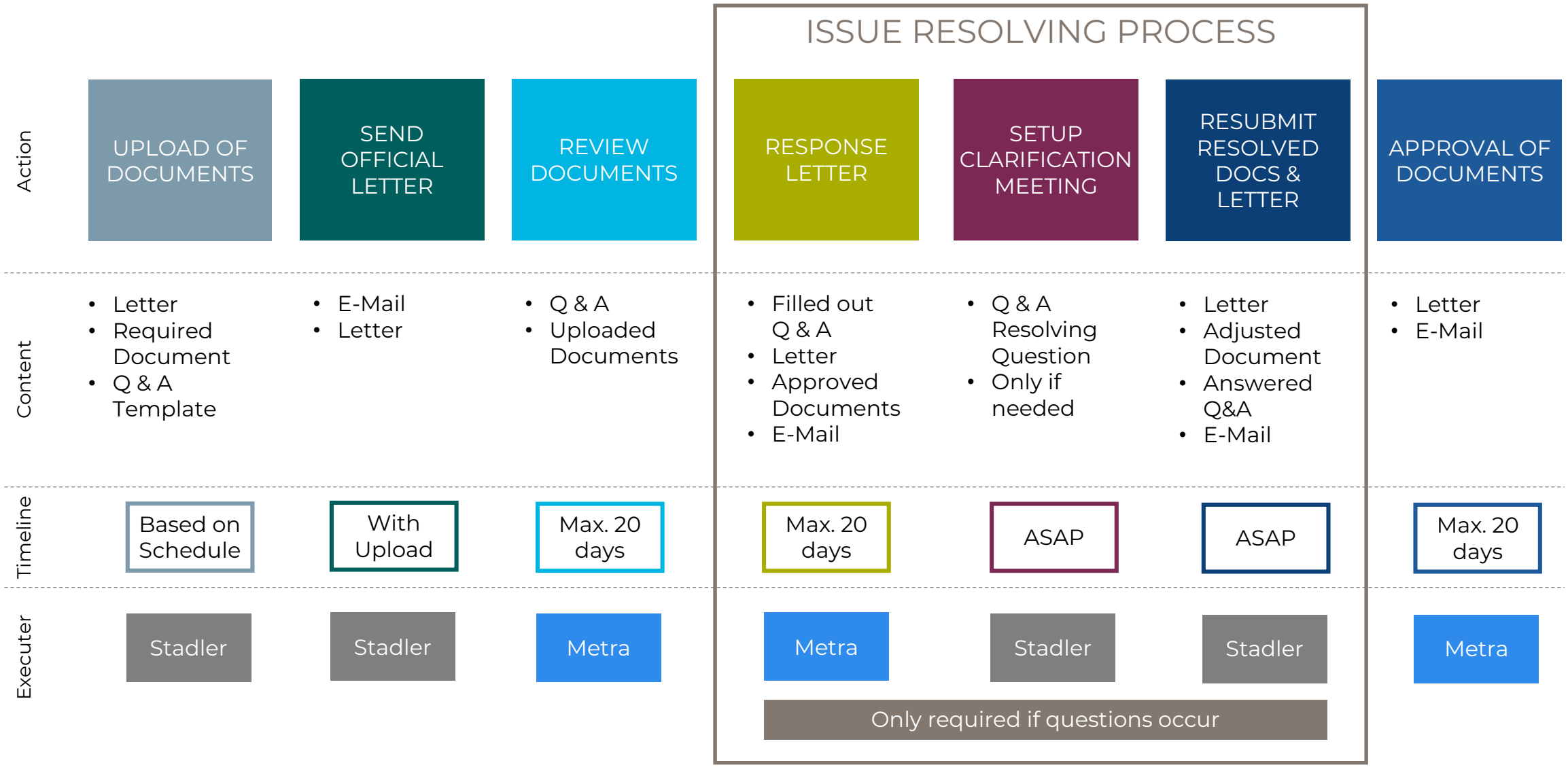


Project Team Meeting – Metra & Stadler

What	Frequency	Participants	Agenda
Monthly Project Meeting	Monthly	• Metra PM • Metra engineers • CPM **(host)** • TPM • Metra principle consultant • Additional relevant specialists as needed	1. Project progress previous month 2. 6 week project look-a-head 3. Open submittals Metra 4. Open letters/responses Stadler 5. Open quality items 6. Open engineering dispositions 7. Project deliverables tracking matrix 8. Other topics as necessary

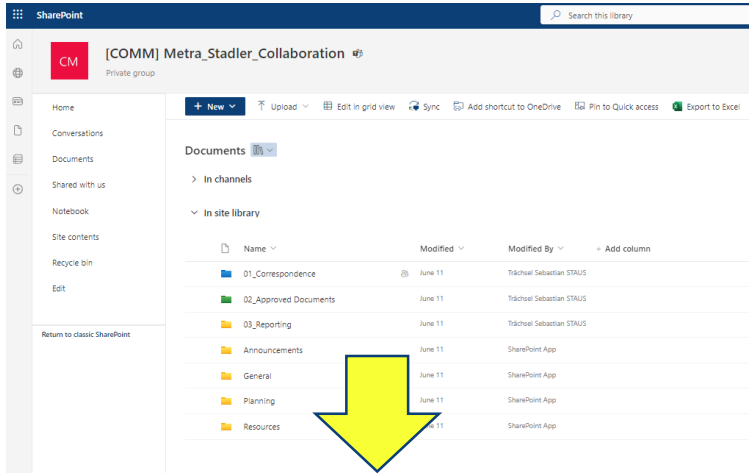
Decision to be made: Starting in July – what day and what week of the month?

Letter and Document Approval Process

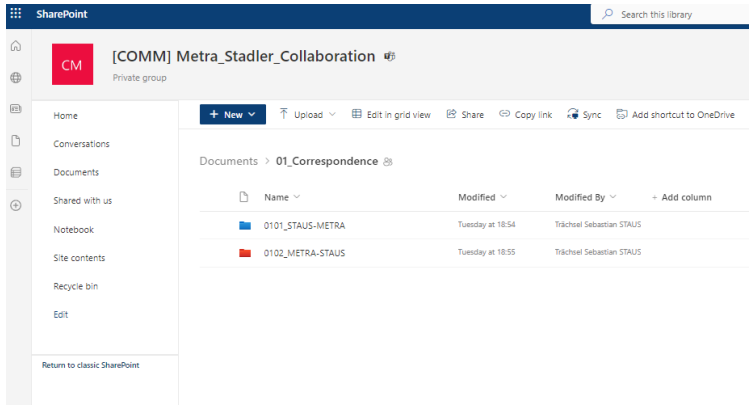


Folder Structure

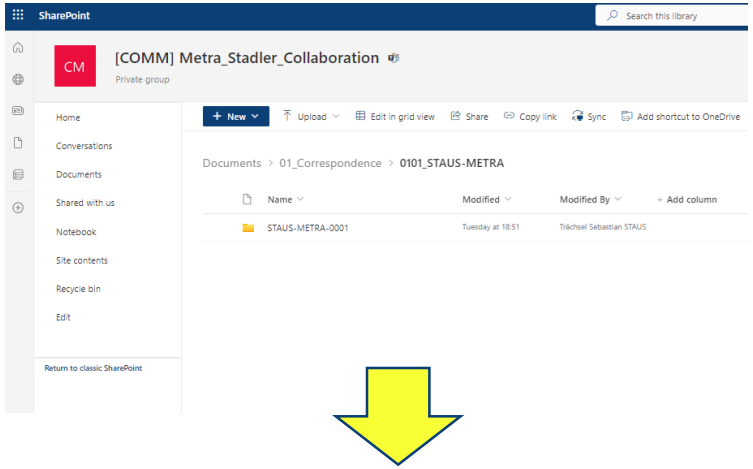
1. Top Level Folder



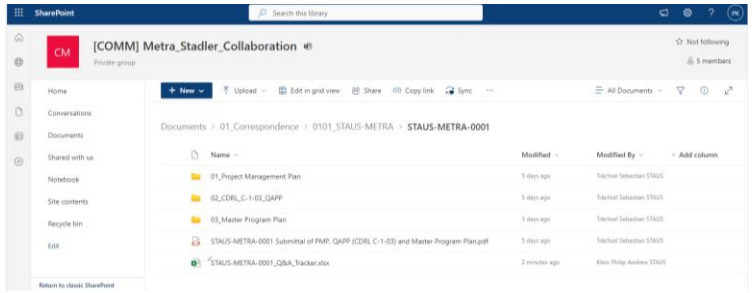
2. Correspondence Folder



3. From STAUS to Metra

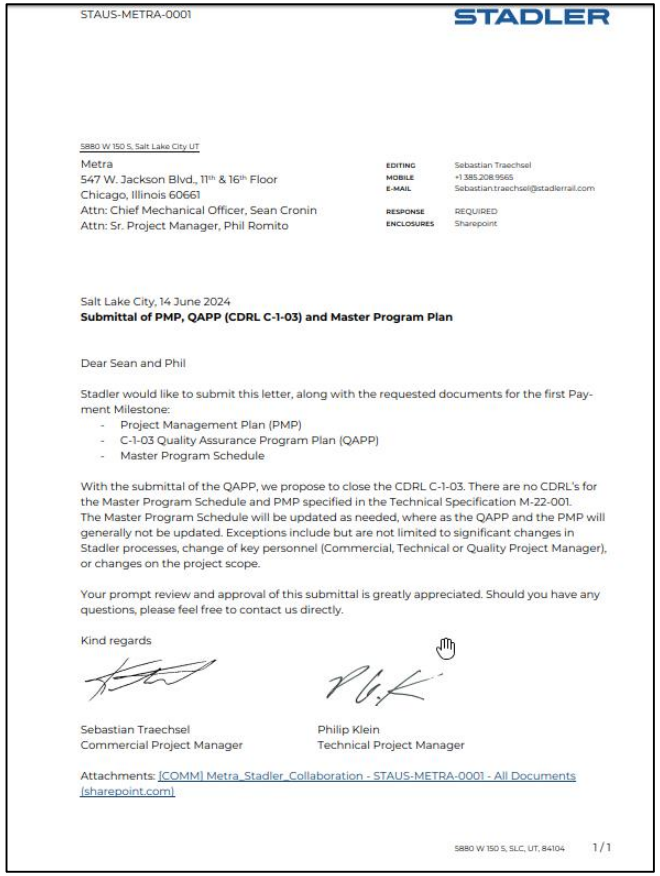


4. Inside a Letter Folder



Document Examples

Letter



STAUS-METRA-0001

STADLER

5880 W 150 S, Salt Lake City UT

Metra
547 W. Jackson Blvd., 11th & 16th Floor
Chicago, Illinois 60661
Attn: Chief Mechanical Officer, Sean Cronin
Attn: Sr. Project Manager, Phil Romito

EDITING Sebastian Traechsel
MOBILE +1.385.208.9565
E-MAIL Sebastian.traechsel@stadlerrail.com

RESPONSE REQUIRED
ENCLOSURES Sharepoint

Salt Lake City, 14 June 2024
Submittal of PMP, QAPP (CDRL C-1-03) and Master Program Plan

Dear Sean and Phil

Stadler would like to submit this letter, along with the requested documents for the first Payment Milestone:

- Project Management Plan (PMP)
- C-1-03 Quality Assurance Program Plan (QAPP)
- Master Program Schedule

With the submittal of the QAPP, we propose to close the CDRL C-1-03. There are no CDRL's for the Master Program Schedule and PMP specified in the Technical Specification M-22-001.
The Master Program Schedule will be updated as needed, where as the QAPP and the PMP will generally not be updated. Exceptions include but are not limited to significant changes in Stadler processes, change of key personnel (Commercial, Technical or Quality Project Manager), or changes on the project scope.

Your prompt review and approval of this submittal is greatly appreciated. Should you have any questions, please feel free to contact us directly.

Kind regards

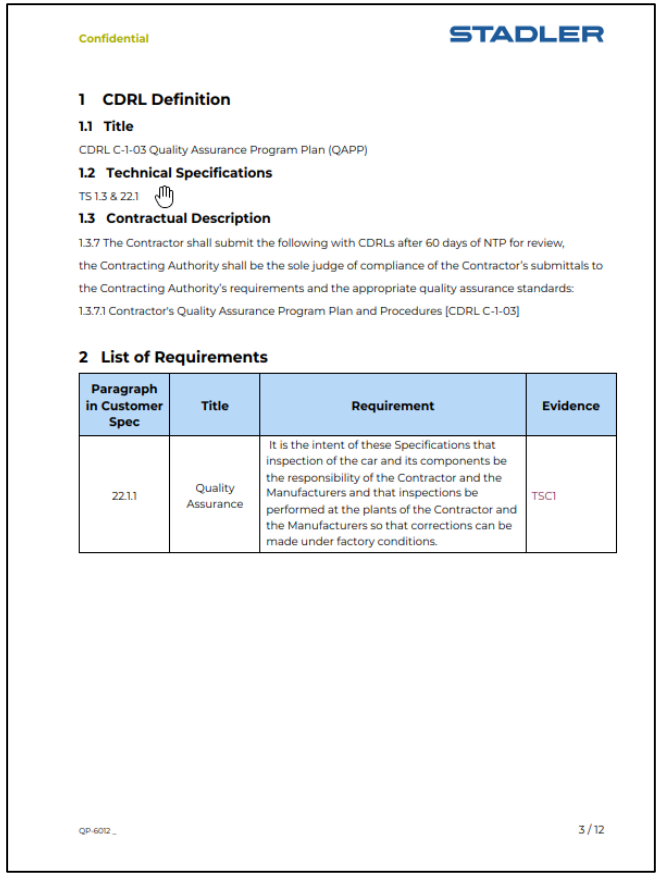
Sebastian Traechsel
Commercial Project Manager

Philip Klein
Technical Project Manager

Attachments: [COMM] Metra_Stadler_Collaboration - STAUS-METRA-0001 - All Documents (sharepoint.com)

5880 W 150 S, SLC, UT, 84104 1 / 1

CDRL Overview



Confidential

STADLER

1 CDRL Definition

1.1 Title

CDRL C-1-03 Quality Assurance Program Plan (QAPP)

1.2 Technical Specifications

TS 1.3 & 22.1

1.3 Contractual Description

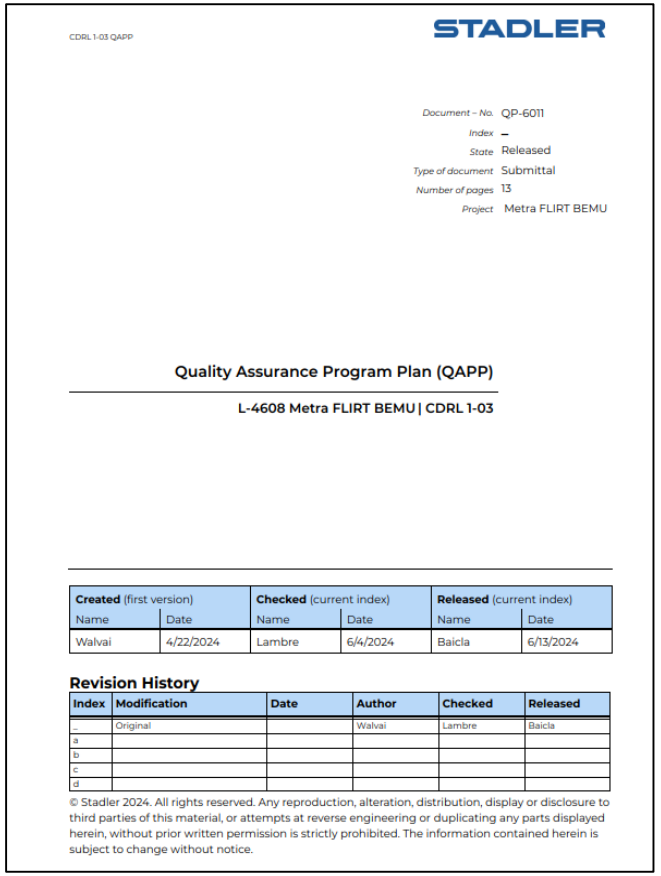
1.3.7 The Contractor shall submit the following with CDRLs after 60 days of NTP for review, the Contracting Authority shall be the sole judge of compliance of the Contractor's submittals to the Contracting Authority's requirements and the appropriate quality assurance standards:
1.3.7.1 Contractor's Quality Assurance Program Plan and Procedures [CDRL C-1-03]

2 List of Requirements

Paragraph in Customer Spec	Title	Requirement	Evidence
22.1.1	Quality Assurance	It is the intent of these Specifications that inspection of the car and its components be the responsibility of the Contractor and the Manufacturers and that inspections be performed at the plants of the Contractor and the Manufacturers so that corrections can be made under factory conditions.	TSC1

QP-6012 _ 3 / 12

Submitted Document



CDRL 1-03 QAPP

STADLER

Document – No. QP-6011
Index –
State Released
Type of document Submittal
Number of pages 13
Project Metra FLIRT BEMU

Quality Assurance Program Plan (QAPP)

L-4608 Metra FLIRT BEMU | CDRL 1-03

Created (first version)		**Checked** (current index)		**Released** (current index)	
Name	Date	Name	Date	Name	Date
Walvai	4/22/2024	Lambre	6/4/2024	Baicla	6/13/2024

Revision History

Index	Modification	Date	Author	Checked	Released
_	Original		Walvai	Lambre	Baicla
a					
b					
c					
d					

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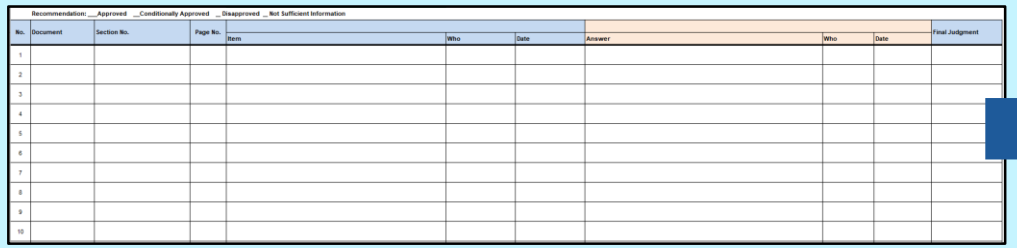
Stadler Document Submittal: STAUS-METRA_0000_Q&A_Tracker

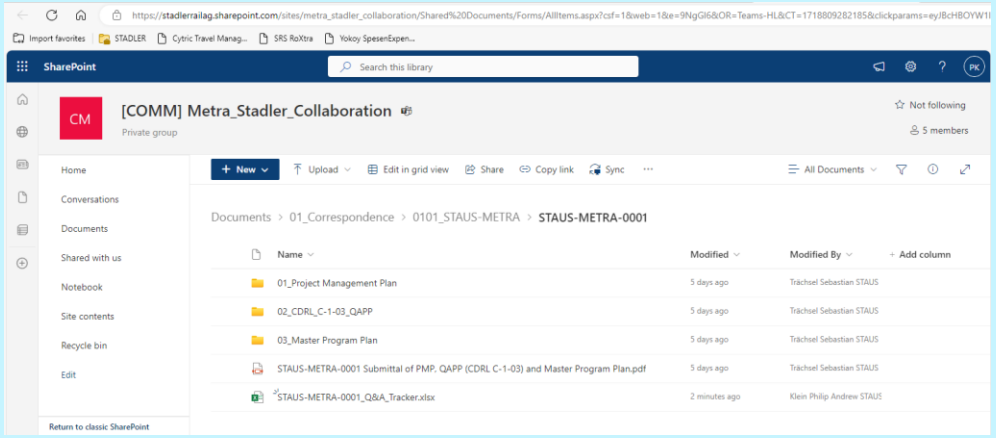
Stadler Document Submittal

1

Documents CDRL Overview Letter Q&A Tracker

Questions
About the documents





Questions from Metra

2

Q&A Tracker

Answers from Stadler

3

Q&A Tracker

4

Review and close out Q&A Tracker in the weekly meetings

05

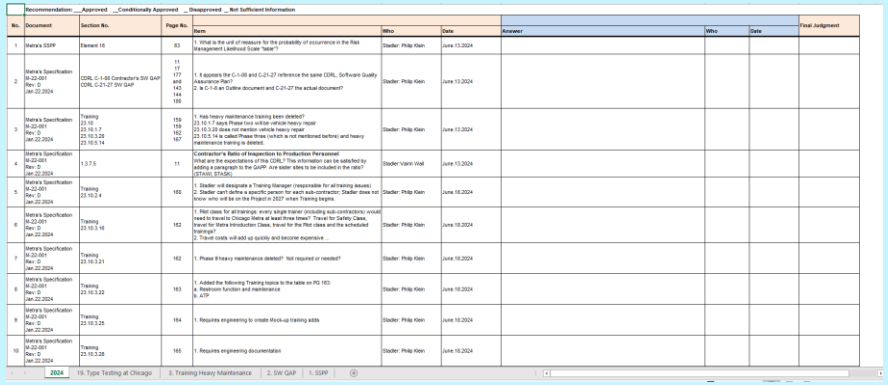
Questions about the Project

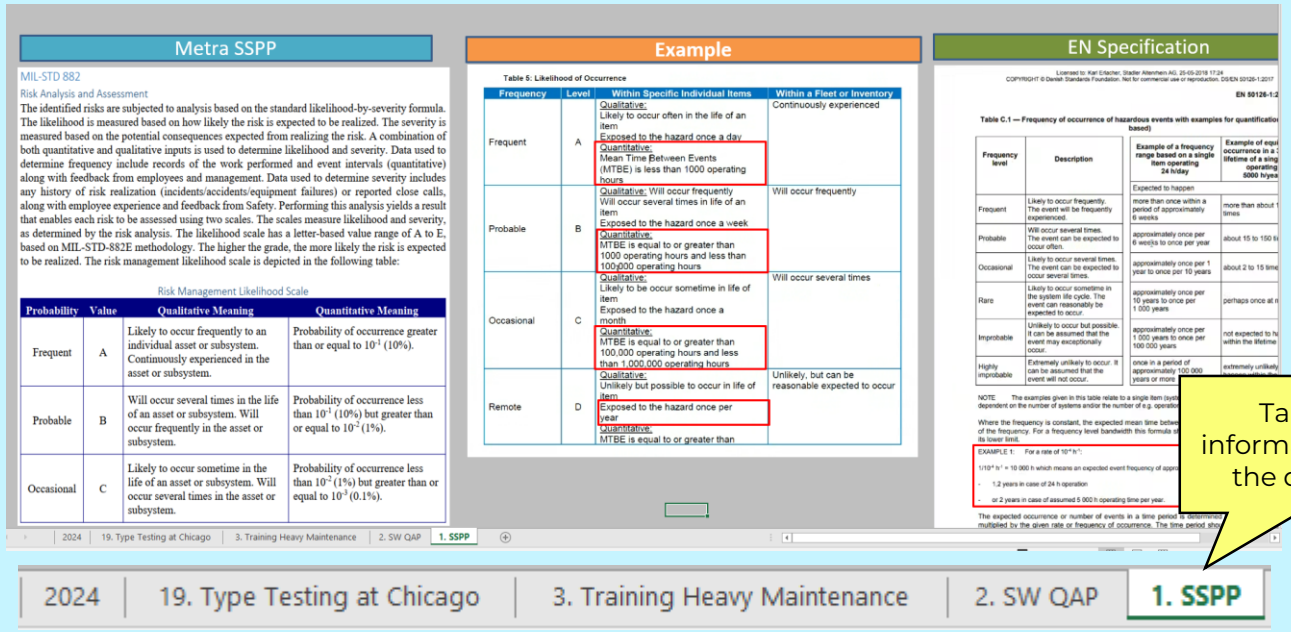
Contract, Tech. Spec., CDRL, Schedule,
Collaboration etc.

Stadler Question Submittal: STAUS-METRA-PROJECT_Q&A_Tracker

① Questions from Stadler

PROJECT Q&A





② Answers from Metra

PROJECT Q&A

Summary of Questions

Number of questions	Topic	Priority
1	Metra's SSPP	HIGH
1	Metra's CDRL's	MEDIUM
15	Metra's Training Requirements	HIGH
1	Type Testing in Chicago	HIGH
1	Service and Maintenance Manuals	LOW
1	Metra's Technical Specification	MEDIUM

Metra

Questions from Metra and Stadler

STADLER